



Annual Report 2004



ABOUT IDEX

International Development Exchange (IDEX) is a San Francisco-based non-profit organization that partners with grassroots organizations in six countries in Africa, Asia and Latin America, while actively engaging and educating the U.S. public in the challenges facing communities in these regions. Since 1985, IDEX has channeled over \$2.8 million to fund more than 500 self-help community projects working for social change and economic independence for people, particularly women, indigenous peoples and youth, who earn less than \$1 a day.



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CATALYST GRANT PROGRAM

Craftswomen affiliated with AFEDES
(Women's Association for the
Development of Sacatepéquez),
a new Catalyst Grantee in Guatemala

From the Chair

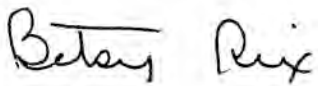
The year 2005 marks IDEX's 20th Anniversary. We are living in a time of international troubles: war in Iraq, conflict in the Middle East, genocide in Darfur and the catastrophic tsunami in South Asia, among others. We believe, however, that this Annual Report brings news of hope. IDEX has continued to advance social change through community-led initiatives in the area of women's and girls' empowerment, indigenous peoples' rights, sustainable agriculture, fair trade, microcredit lending and training, and education and rights for youth.

In fact, IDEX had a particularly productive year in 2004. Here are some highlights:

- We launched the Catalyst Grants Program. In the summer of 2004, our Asia and Latin America Program Directors traveled respectively throughout India, Nepal and Guatemala, meeting with dozens of grassroots economic development organizations. In the end, ten groups were chosen and four will become long-term partners. This process was particularly effective due to the collaboration of current partners and international Board members Elvira Sánchez, Denise Dunning and Shashi Tyagi, who contributed valuable insight identifying and selecting our first group of Catalyst Grantees.
- IDEX provided over \$195,000 in grants to support a range of community-based development activities. Among these are the Girl Child Network's Empowerment Village in Zimbabwe, capacity building for the leadership of the Institute for Overcoming Urban Poverty in Guatemala, and microcredit and small business training for 100 indigenous families in Bangladesh.
- IDEX hosted partner visits from Board member Elvira Sánchez of ISMU, Celerina Ruíz Núñez and Micaela Hernández of K'injal Antzetik in Chiapas, Pedro Zaragoza of DESMI in Chiapas, Board member Sashi Tyagi of GRAVIS in India, and Betty Makoni of the Girl Child Network in Zimbabwe.
- The Council on Foundation's *Foundation News & Commentary* featured IDEX in an article entitled, "Confronting Global Marginalization: IDEX's Democratic partnership model of grantmaking is working to empower grassroots groups battling inequity around the world."
- Foundations, individual donors and community groups continue to support IDEX's work. Fiscal year 2004 (July 1, 2003 - June 30, 2004) showed balanced books, despite uncertain economic times. We expect the final budget for our current fiscal year to be approximately \$600,000.

As I assume the Chair's seat, I feel optimistic and excited about the coming year. In 2005 we will add at least four new partners, continuing and expanding on the inspiring work that is being done. Also, please be on the lookout for your invitation to a gala celebration of our 20th Anniversary this coming fall.

IDEX will continue its commitment to building alliances to advance lasting social change. Please keep in touch with your questions, thoughts, support and involvement. Our work depends on it.



Betsy Rix
Chair, IDEX Board of Directors
January 2005



U.S. PUBLIC EDUCATION

Pedro Zaragoza of IDEX partner DESMI (Chiapas, Mexico)
and Yael Falicov, IDEX Latin America Program Director,
present at the Ecology Center in Berkeley,
July 2004

Overview of Programs

The purpose of IDEX's programs is to advance lasting social change for communities that face a variety of challenges in their quest for basic human rights. Our constituencies include indigenous people who have suffered years of military occupation or civil war; impoverished rural farmers dealing with ongoing drought or the threat of losing their land; an entire region dealing with the impact of the highest rate of HIV/AIDS in the world; and youth trapped in the cycle of poverty and unemployment.

To ensure that resources reach the people who most need them, and who will use them most effectively, IDEX works in partnership with established, successful grassroots groups that innovate and deploy solutions to poverty and injustice in their communities. A fundamental principle of our work is to support the vision and priorities of our partners over a sustained period of time—a minimum of three years, often six or more. Another key principle is to work collaboratively as equal partners, using democratic processes that promote shared decision-making and mutual accountability.

Our program work in 2004 was carried out in three regions—Africa, Asia and Latin America—and consisted of three main areas:

Raising and Distributing Funds

IDEX raises funds through a variety of channels to provide at least \$13,000 in grants per year for a minimum of three years to each partner, and to provide new Catalyst Grantee organizations with one-time Catalyst Grants of \$3,000 each. Partners propose how these funds are to be allocated in consultation with IDEX Program Directors and proposals are jointly agreed upon. In 2004, IDEX distributed a total of \$195,278 to our partners and Catalyst Grantees.

Alliance Building

IDEX provides services and resources to help partners form alliances with each other and with similar community-based non-governmental organizations, facilitating the exchange of ideas, best practices and professional support. IDEX also helps our partners build relationships with new U.S. funders, which often brings long-lasting stability to our partners' endeavors. In 2004, these activities resulted in over \$100,000 in grants to partners from other sources.

U.S. Public Education

IDEX brings the voices of our partners and their constituents to the decision-making table and to the wider public by sponsoring partner and community leader visits to the U.S., arranging partner participation in conferences, presentations and panels, and through partner representation on the IDEX Board. IDEX features the work and words of our partners in a variety of publications: on our website, which saw 79,189 visitors in 2004; in our semiannual newsletter, *The IDEX Update*, with a circulation of 2,031; and in our regular email eUpdates, sent to an average of 1,960 recipients per month in 2004.



SUPPORTING WOMEN'S AND GIRLS' EMPOWERMENT

Girl Child Network's Empowerment Village in Zimbabwe

Africa

Partnership Grants 2004

Credit Against Poverty (CAP), Zimbabwe

Located in the rural district of Masvingo, CAP provides micro-loans and basic business training in leadership, budgeting, marketing, buying and pricing to rural women so that they may launch their own income-generating projects. Since 1996, CAP has made loans to over 7,000 program participants.

\$11,000 To provide 110 loans, at an average amount of \$100, to rural women.

\$2,000 For salaries of CAP's loan officers, ranging from \$250-\$320 per officer per year.

Girl Child Network (GCN), Zimbabwe

GCN was founded in 1998 as a club for girls facing problems such as forced early marriage, genital mutilation, virginity testing, pre-marital sex, rape and limited economic options that force the girls into prostitution. Now, with over 250 clubs and more than 20,000 members throughout Zimbabwe, GCN projects include education and scholarships, HIV/AIDS prevention, skills training, advocacy and peer counseling.

\$11,580 For administration and salaries for the Area Coordinator, Hwange Empowerment Village Administrator, Matron and Assistant Matron.

\$8,600 For general support and to increase organizational capacity.

\$1,500 To the Target Beneficiary Focus Fund to cover school fees and uniform costs for girls.

\$1,200 To carry out awareness campaigns in Hwange with the goal of preventing exploitation and sexual abuse of girls, and for provision of school fees, subsistence and shelter to survivors of abuse.

\$1,000 For educational programs to teach girls HIV/AIDS prevention and to provide them information about career opportunities.

\$720 To cover operation costs of the Hwange Empowerment Village. The Village operates as a safe house for thousands of girls in the Hwange area and includes four hostels, two kitchens, classrooms, a museum and a craft center. The Village provides education, skills development and income generating opportunities for young girls who face violence and/or are orphans of HIV/AIDS victims.

Youth Ahead Zimbabwe (YAZ), Zimbabwe

YAZ (formerly KUIYSAP) provides unemployed young women and men with technical training in welding, knitting and dressmaking, as well as skills training in product planning, marketing, quality control and accounting. YAZ also assists their students with micro-loans to launch their own small businesses after they have completed their training.

\$10,000 To cover administration costs and increases in organizational capacity by providing funds for rent, salaries, and staff training. Staff salaries have been increased to combat hyperinflation in Zimbabwe and provide staff a basic standard of living.

\$3,000 For a deposit to purchase land as a part of YAZ's expansion program.

Alliance Building and U.S. Public Education

IDEX continued its partnership with three community-based organizations in 2004: The Girl Child Network (GCN), Credit Against Poverty (CAP) and Youth Ahead Zimbabwe (YAZ). In February of 2004 the Africa Program Director facilitated the second regional meeting in Zimbabwe. During this meeting the partners discussed regional participation on the IDEX board, the definition and implementation of social change on the community level, and long-term plans for the Africa Program at IDEX.

In the spring of 2004 IDEX organized and facilitated the Director of CAP's attendance at the Council on Foundations Conference in Canada where, together with the Africa Program Director, he forged new relationships with supporters and funders. Also during this time, IDEX took part in a World Affairs Council public education event about microcredit, and the Africa Program Director spoke on a panel about CAP's work and the challenges of microcredit in the Zimbabwean social and political context.

Betty Makoni, Director of GCN, had a short visit to the Bay Area in October 2004. IDEX invited local funders and individual donors to meet and talk with Betty and learn first-hand about the recent activities of GCN.

Objectives for 2005

Early in 2004 IDEX formed an Africa Program Working Committee. In coordination with IDEX's partners in Africa, this Committee is implementing the following initiatives to develop the Africa Program in 2005.

Partnership Development

- Maintain strategic dialogue with partners and continue to build up regional leadership and democracy within our partnership model.
- Expand the Africa Program to include new potential partners in Zimbabwe under the Catalyst Grant program.
- Launch new program in South Africa with Catalyst Grantees. Implement fundraising plan for the same.
- Continue with fundraising efforts through various avenues, including individual donor campaign, and meetings with individual donors and foundations.
- Execute site visits to Zimbabwe by the Executive Director and the Africa Program Director.

Grant Management

- Track outcomes of funded projects in line with partnership agreements.
- Continue to ensure regular financial reporting by all partners.

Alliance Building

- Coordinate with other Bay Area foundations funding similar programs in Southern Africa under the theme of women's empowerment.

U.S. Public Education and Outreach

- Conduct strategic outreach to organizations, networks and coalitions concerned with the issues that face IDEX and its Africa partners.
- Facilitate partners' visit to IDEX, and arrange participation in U.S. events, conferences and panels, specifically to reach out to new constituencies.

Asia

Partnership Grants 2004

Center for Development Services (CDS), Bangladesh

CDS partners with over 200 NGOs throughout Bangladesh to work for the personal and socio-economic development of both the urban and rural poor. CDS advocates and provides economic and legal recourses, safe water and sanitation, family planning, HIV/AIDS prevention, health and nutrition, flood preparedness, and rights for women and children. IDEX primarily supports CDS in the areas of women's rights and economic empowerment.

\$7,000 To provide training and project development for 100 indigenous women and their families to start new businesses and continue existing activities such as animal husbandry, agriculture and handicrafts.

\$4,000 For salaries, training, travel and organizing costs for community workers.

\$2,000 For entrepreneurship training to enhance the professional capacity of women.

Social Advancement Through Unity (SATU), Bangladesh

SATU promotes women's social and economic empowerment in poor and marginalized communities in Bangladesh through training, education and micro-credit lending. SATU's approach stresses sustainable development through a bottom-up, participatory decision-making model. Programs include non-formal education for children, food security, nutritional improvement, prevention and elimination of child labor, and agricultural development. SATU reaches over 22,000 women in 400 villages across five districts of Bangladesh.

\$7,500 To provide funding for SATU's micro-credit program, which supports women in purchasing and rearing cows and poultry, as well as vegetable production and vending. The program will provide loans to approximately 500 women through new and revolving credit.

\$5,500 For program administration including salaries, staff training, loan processing and site visits.

\$2,000 For training for 300 women in crop production, women and children's health and nutrition.

Gramin Vigyan Vikas Samiti (GRAVIS), India

GRAVIS promotes individual and community self-reliance as a means to advance social, economic and political opportunities in the poor desert communities of Rajasthan, India. GRAVIS programs include education, health, women's empowerment, income generation activities, micro-credit, water resource development, agriculture, forestry and land development, and campaigning for the labor rights of mineworkers.

\$5,100 To continue operating schools for the children of mineworkers, cooperative grocery shop and medical camps that provide access to medical care and medicine, including the detection and treatment of TB and silicosis to over 5,000 mineworkers.

\$4,300 For salaries, training, travel and program administration.

\$2,900 To support self-help groups and income generation activities for women.

\$2,700 To educate sandstone and marble workers and their families about their rights and safety laws, and provide them with legal aid. To publish newsletters and educational pamphlets for mineworkers.

Women's Empowerment and Leadership Development (Manavi), India

Manavi is a grassroots organization with programs in Bihar and Jharkand that focus primarily on reducing poverty and promoting women's self-sufficiency. Manavi works with over 2,000 women in 40 villages on

issues such as women's empowerment, micro-credit, skills training and education. In addition, Manavi is pioneering work in the areas of sustainable agriculture and flood preparedness and management.

\$7,000 To provide micro-credit to women's groups to launch small income-generating ventures, such as sustainable agriculture projects.

\$2,700 To provide relief to flood victims through temporary shelters, food and medicine.

\$3,700 For salaries, training, travel and administration costs.

\$1,600 To develop regional and state level initiatives and educational networks that promote sustainable agriculture, food security and flood preparedness. To implement educational campaigns to increase food security and access to public health and education.

Catalyst Grants 2004

The Asia Program made a Catalyst Grant of between \$2,500-3,000 to each of the following organizations:

Jan Chetna Manch (JCM), India

JCM, a small community-based NGO, works in over 70 villages in the areas of micro-credit, women's health, income generation and raising awareness through cultural activities. The Catalyst Grant funded business skills training for poor women so that they can initiate income-generating activities.

SAKHI, India

SAKHI strives for the socio-economic empowerment of poor women and girls living below the poverty line and confronts the issues that affect women, such as domestic violence, alcoholism, dowry and trafficking. The Catalyst Grant helped the group members initiate vegetable production and marketing.

Sahayog Sansthan, India

Sahayog Sansthan works in over 85 villages to achieve long-term and sustainable improvement in the lives of the rural poor by promoting self-help saving and credit groups, improving management of natural resources and agricultural production, and fostering greater collaboration and linkages between government agencies and community groups. The Catalyst Grant was used for the village of Motida Panchayat to perform planning and assessment for natural resource management, and for training and capacity building.

ASHA/Nepal

An NGO established in 1998, ASHA/Nepal is comprised of Nepalese professionals working to improve the health, livelihood, education and socioeconomic status of children and the community. The Catalyst Grant helped ASHA/Nepal start work in the Nuwakot district to achieve food security through sustainable agriculture.

Women Awareness Center, Nepal (WACN)

Central to WACN's mission is the belief that, if given the opportunity, women can become confident and competent leaders, overcoming the myriad obstacles they face in their daily life. WACN's programs reach four districts of Nepal and include integrated community-based development, informal savings, credit groups and cooperatives for women, and sustainable agriculture. The Catalyst Grant strengthened the women's cooperative in the Makwanpur district.

Alliance Building and U.S. Public Education

Partner visit

Shashi Tyagi of GRAVIS and IDEX Board representative from Asia visited Washington D.C. and the San Francisco Bay Area in April 2004. While in the Bay Area Shashi had speaking engagements at the Women's Donor Network, U.C. Berkeley School of Journalism, and World Centric. Shashi was a panelist at the microcredit event IDEX organized at the World Affairs Council. Shashi participated in a learning call with members of Grantmakers Without Borders and gave an interview (published 4/30/04) to *India West*, a newspaper that caters to people from the Indian sub-continent.

Report on Child Labor in the Mines

IDEX helped GRAVIS produce and distribute a report entitled "Tales of Woe: A Report on Child Labor in the Mines of Jodhpur and Makrana." The report highlights the prevalence of child labor in the mines despite laws banning child labor. Based on the report, the Indian National Human Rights Commission made plans to visit the mines and fine mine owners for each child working the mines. The Commission also intends to send children under eighteen years of age to rehabilitation centers to train them for various jobs.

Outreach in the Bay Area

The Asia Program Director was a panelist at the 2nd annual West Coast Hunger Summit at U.C. Berkeley campus, spoke to employees at Hewlett Packard about IDEX and IDEX's GlobalGiving projects, moderated panel at Stanford University on the question, "How do we step beyond the monetary support and help the disenfranchised on to a path of self-sustained success?", and represented IDEX at events organized by the End Poverty Foundation, Acumen Fund, Center for New Futures at Santa Clara University, Indians for Collective Action and Indian Muslim Research Council.

Objectives for 2005

Partnership Development and Grantmaking

- Support four partnerships in Bangladesh and India with grants of \$13,000 each.
- Support and nurture five Catalyst Grantees in India and Nepal. Identify one to two among the Catalyst Grantees to become partners.

Alliance Building and Outreach

- Organize the third Asia Regional Partners meeting in India in early 2005.
- Conduct research, exchange best practices, and work jointly on projects related to food security through sustainable resource management and women's rights.
- Increase IDEX connections with U.S. foundations and individuals to share information about the work our partners are doing and to increase resources.



ADVANCING FOOD SECURITY

Members of IDEX partner SATU
(Social Advancement Through Unity) in Bangladesh

Latin America

Partnership Grants 2004

Institute for Overcoming Urban Poverty (ISMU), Guatemala

ISMU is a network of grassroots organizations working in 22 highly marginalized squatter settlements in and around Guatemala City that lack many basic necessities, such as decent housing, a sewage system and potable water. ISMU works to engage and empower these urban groups by providing funds for income-generating projects, credit to build homes, advocacy and skills training. Its primary focus is to develop leadership skills, especially among low-income women and youth.

\$6,000 To administer loans to a total of 60 women in three urban communities to start or expand small businesses, leading to increased family income and improved nutritional status for their children.

\$9,000 To provide scholarships and counseling to 70 youth in dire circumstances, in particular children who have lost parents to AIDS and cancer. Funds cover school fees and supplies, uniforms, food, tutoring and group therapy.

\$7,000 To coordinate a vocational training program for women and youth. Eighty participants are learning income-generating skills appropriate to their interests and abilities, such as carpentry, sewing, electrical wiring and food preparation.

\$3,000 To train 10 community leaders from ISMU's seven member organizations in computer use and project administration, so as to increase each group's organizational capacity and self-sufficiency.

\$13,000 For salaries, administrative costs and communication expenses.

\$2,000 To cover operating costs for an elementary school in Tejutla, San Marcos.

K'in al Antzetik, Mexico

Meaning "Land of Women" in the Mayan language Tzeltal, K'in al Antzetik promotes gender equity, social justice, democracy and political and economic autonomy in Chiapas, Mexico. The organization supports indigenous women's collectives and cooperatives, promotes community-led education, provides training in health and women's empowerment and promotes the development of a strong civil society.

\$5,658 To train the leadership of 250-member Jolom Mayaetik crafts cooperative in quality control and marketing, as well as to provide administrative support to produce a full-color product catalog.

\$5,400 To organize four new sewing cooperatives in the Morelia region of Chiapas in order to produce clothing for the local market, and to increase crafts production for the international market.

\$1,950 For communication and administrative expenses.

Social and Economic Development for Indigenous Mexicans (DESMI), Mexico

Since 1969, DESMI has helped indigenous community groups in Chiapas, Mexico run their own economic development programs. DESMI currently provides financial, organizational and technical assistance to approximately 200 village collectives that sustain a local economy through organic agriculture, livestock-rearing and craftsmanship, as well as local grocery stores and bakeries. Through a development model called Solidarity Economics, DESMI promotes the adoption of fair trade practices, gender equity, culturally-appropriate education and citizen participation.

\$5,600 To finance a revolving loan fund that provides credit to at least five collectives to increase their production capacities.

\$5,400 For salaries, training materials and administrative expenses.

\$4,800 To improve financial management and product quality by providing skills training to approximately 200 members of organic agriculture, livestock, and baking collectives.

\$4,300 To conduct quarterly Development Committee meetings in the northern zone of Chiapas with representatives of the collectives so as to promote democratic decision-making and increased alliances between villages.

Catalyst Grants 2004

The Latin America Program made a Catalyst Grant of \$3,000 to each of the following organizations:

Coordination for the Holistic Development of the Maya Ch'ortí (COMACH), Guatemala

COMACH is an association of 18 community groups in the provinces of Chiquimula and Zacapa that promotes bilingual literacy, cultural renewal, education, civic participation, ecological awareness, women's empowerment and income-generating projects. The Catalyst Grant was used to offer weekend continuing education courses for 56 indigenous adults who had not had the opportunity to complete formal schooling.

Association of the Thirteen Holy Mountains (Oxjalú Tzuul Taq'a Maya Q'echí), Guatemala

Oxjalú is an association of 27 Maya Q'echí community groups in La Libertad, Petén, that carries out projects in sustainable agriculture, potable water, land legalization, education, health promotion, women's empowerment, cultural renewal and civic participation. The Catalyst Grant was used to build a community center in the region of La Caoba and to provide leadership training for 35 young adults from local villages.

Association of Farmers for the Development of Rachoquel (APADER), Guatemala

APADER is an association of 15 Maya Quiché community groups working to promote economic development, education and ecological conservation in the highland provinces of Totonicapán and Huehuetenango. The Catalyst Grant was used to provide tools and training to 88 farming families to increase the fertility and ecological health of their soil.

Association for Health Promotion and Socio-Economic Development (APROSADSE), Guatemala

APROSADSE is an association run primarily by Maya Cak'chiquel health promoters and midwives who serve 22 communities of the province of Chimaltenango in economic development, including sustainable agriculture, animal husbandry and income-generating projects. The Catalyst Grant was used to provide seed funding for a hen-rearing project benefiting families that will produce egg-laying hens for sale in the local market.

Women's Association for the Development of Sacatepéquez (AFEDES), Guatemala

AFEDES is an association of Maya Cak'chiquel women in 11 communities in the province of Sacatepéquez. The organization promotes the leadership and political participation of indigenous women and provides credit and business training to groups of women for agriculture and crafts projects. The Catalyst Grant was used to provide sewing workshops for 125 women from 8 villages.

Alliance Building and U.S. Public Education

Building Visibility: U.S. Partner Visits

DESMI representative Pedro Zaragoza visited for 12 days in June 2004. During the visit, IDEX set up successful sales relationships with three handicrafts stores resulting in the largest sale ever for DESMI-affiliated cooperatives in the U.S. IDEX and DESMI toured organic vegetable and livestock farms, learning about the latest organic techniques used in the U.S. IDEX also made joint presentations with DESMI to four foundations, and Pedro gave interviews to the National Radio Project and *El Mensajero* newspaper.

IDEX organized the visit of Elvira Sánchez of Guatemala City partner in October 2004. In addition to participating in our Board meeting, Elvira and IDEX staff had joint speaking engagements every day of her 10-day visit. By the end of the visit IDEX had significantly increased funding for ISMU's programs for the subsequent two years. IDEX and ISMU also established new alliances, including a sister relationship between ISMU's childcare centers and a childcare program in Point Reyes, California.

IDEX provided logistical support for the visit of Micaela Hernández of K'injal Antzetik and Celerina Ruíz Núñez of the weaving cooperative Jolom Mayaetik (both in Chiapas, Mexico) during a seven-day speaking tour in November organized by independent supporters of the weaving cooperative. During their stay, IDEX organized events at the Global Fund for Women and New College of California.

Sharing Success: The Solidarity Economics Gathering

DESMI organized the Fourth Annual Solidarity Economics Gathering, which took place November 23 to 25 in Chiapas, Mexico. It brought together dozens of community leaders and NGO representatives, primarily from Chiapas but also from Guatemala and Honduras, to discuss successful models of community economic development and explore ways to support each other's work. Three IDEX partners and representatives of two of the Guatemala Catalyst Grantees participated, with financial support from IDEX and logistical support from ISMU.

Objectives for 2005

New Partnership Development

- Build relationships with five Catalyst Grantee organizations in Guatemala through site visits and ongoing communication. Evaluate the effectiveness of their programs and, in consultation with our current partners, invite two organizations to become long-term partners by May 2005.

Grantmaking

- Provide grants of at least \$13,000 each to five partner organizations in Guatemala and Mexico to support their community development projects and institutional capacity-building efforts. Visit the community projects to assess the qualitative impact of last year's grants.
- Channel information to partners about additional funding opportunities. Provide technical support and translation for their proposals as needed.

Alliance Building

- Provide logistical and financial support for regional alliance-building activities, including the third IDEX Regional Partners Meeting scheduled for July 2005 in Chiapas.
- Connect partners with strategic allies in the U.S., including fair trade businesses, international NGOs and foundations.

U.S. Public Education and Outreach

- Conduct public education about alternative development strategies in Mexico and Central America through public presentations, partner speaking tours, new web content, and eUpdates.



BUILDING THE CAPACITY OF INDIGENOUS WOMEN

Director Angelina Aspuac of Catalyst Grantee AFEDES
(Women's Association for the Development of Sacatepéquez)
in Guatemala displays textiles made by member craftswomen

Financials

Statement of Financial Position (Audited)

Year ended June 30, 2004

- Grants to partners were \$195,278, or 33% of total expenses.
- Administration and fundraising represented 17.9% of total expenses.

ASSETS	
Cash	167,269
Grants receivable	22,000
Donations receivable	8,118
Prepaid expenses	33,838
<i>total current assets</i>	231,225
Property and equipment, less accumulated depreciation	4,571
<i>total assets including property and equipment</i>	235,796
LIABILITIES	
Accounts payable	7,089
Grants payable	46,000
Accrued payroll	11,113
NET ASSETS	
Unrestricted	77,133
Temporarily restricted	94,461
Permanently restricted	0
TOTAL LIABILITIES AND NET ASSETS	235,796

Statement of Activities (Audited)

Year ended June 30, 2004

REVENUE	
Foundation grants	225,582
Individual grants	186,614
Consortium grants	101,839
Donated services	21,047
Events	3,021
Group grants	18,033
Dividend and interest income	218
Corporate grants	25,421
Gain on marketable securities	(490)
Net assets released from restriction	0
TOTAL REVENUE	581,285

Statement of Activities (Audited) *continued*

Year ended June 30, 2004

EXPENSES	
Grants — projects	195,278
Salaries	215,189
Rent	24,816
Volunteer services	22,322
Consulting	8,139
Employee benefits	30,929
Payroll taxes	19,349
Depreciation	5,791
Telecommunications	9,463
Utilities	6,909
Newsletter/website	10,667
Travel	11,716
Printing	1,308
Postage	4,503
Accounting	3,500
Legal	52
Insurance	2,181
Workers' compensation	4,340
Equipment rental & maintenance	4,174
Office supplies	3,228
Payroll service fees	1,834
Conferences	5,712
Recruitment	869
Bank charges	922
Memberships	642
Publications	387
Miscellaneous	4,072
TOTAL EXPENSES	598,292

Organizational Budget

Fiscal Year 2005 (July 1, 2004 — June 30, 2005)

REVENUE AND SUPPORT			
Foundations		269,000	
Individuals		247,000	
Corporations		3,400	
Consortium		60,000	
Groups		7,400	
Other		1,200	
TOTAL REVENUE AND SUPPORT		588,000	
EXPENSES			
Partnership program		Office, legal, accounting, etc.	
Partnership grants	169,000	Insurance & legal	3,850
Catalyst grants	3,000	Audit, banking, payroll	5,800
Network grants	2,500	Repair and maintenance	2,500
Regional meetings	10,000	Memberships	300
Partner visits & board participation	3,500	Communications (telephone, postage, DSL, fax, courier, other)	12,500
Site visits	9,600	Printing	7,700
<i>Total partnership program</i>	<i>218,600</i>	Office supplies	2,500
		Other office	4,100
Personnel		<i>Total office, legal, accounting</i>	<i>39,250</i>
Salaries	210,323		
Staff recognition	300	Occupancy	
Payroll taxes	19,139	Rent and storage	27,500
Benefits	27,000	Cleaning and utilities	9,680
Workers' compensation	3,200	<i>Total occupancy</i>	<i>37,180</i>
Recruitment	300		
Staff training	1,000	Capital equipment	
Staff travel (local and U.S.)	1,000	Computers, peripherals, software	2,000
Staff/vol emergency fund	500	Furniture and equipment	500
Conferences	4,300	<i>Total capital equipment</i>	<i>2,500</i>
Other personnel	500		
<i>Total personnel</i>	<i>267,562</i>	Consultants and volunteers	13,600
TOTAL EXPENSES		598,292	

Donors

Our sincere thanks to the following for their support during Fiscal Year 2004 (July 1, 2003 - June 30, 2004):

Institutional Donors

Arntz Family Foundation
Atkinson Foundation
Blossom Fund
Changemakers
Hesperian Foundation
Holder Family Trust
Lang Foundation
Levi Strauss Foundation
May & Stanley Smith Charitable Trust
Mazon: A Jewish Response to Hunger
New Field Foundation
Robert and Helen Hardman Family Fund
Robert Field Bullock Foundation
Share Our Strength
Stillwaters Fund of Tides Foundation, on the recommendation of Ms. Penny Cabot
The Arthur M. Blank Family Foundation
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